

2nd call script A,B Script

---SALES OUTLINE WHEN THEY FOLLOW BACK UP WITH YOU---

Did you watch the webinars in full?

I am just following back up with you. How did you like it?

You filled out your pre-interview form and I am going to give you a recommendation with the Terrywilson3 services. It shows here you are not currently employed what were you doing (if they are employed ask what they do now)?

What product or industry? OK, good

Are you looking for full time or part time? OK Good

Let me go over the 2 different ways to onboard with us.

You can become a sales rep AND trainer - there is a license fee associated with that and we have ways you can do that with no money down. Then you can also be a sales rep affiliate which there is no license fee. So let me cover those with you now. This will take a minute or two to cover.

When you are a Sales Rep & Trainer the minimum license fee is \$997.

You get the ability to talk with live inbound customers 24 hours a day. That is reselling the Terry Wilson Platform making \$750, \$1000, or \$1750 commission per sale You get

1.) Access to the scripts past, present and future.

2.) Access to the webinars past, present and future.

3.) Access to the voice broadcaster. (auto dialer) With the voice broadcaster which can call up to 300,000 numbers in 1 day or up to 25,000 numbers in 15 minutes on a live call transfer. VERY POWERFUL SALES MARKETING TOOL!!

Access to our Filtered and Scrubbed Data list - which is a highly targeted list of consumer and business leads -

Able to setup webinars and landing pages.

Bulk emailer and sms texter.

Mobile website ready just like terrywilson3.com

The breakdown of the cost is \$997,

\$750 Is “Our Commission”

You make 1 sale a day over 5 days = over \$3,000 a week

You make 2 sales a day over 5 days a week = over 200K a year.

We have 2 other packages - We have our Plus package of \$1497 and our commission is \$1000 And our Elite package of \$3497 and our commission is \$1750.

The other way one can onboard with us is as a Sales Rep Affiliate which has no cost. When you start as an affiliate you are not going to have access to the software products ,so unfortunately this limits the training you receive and your ability to train.

You will not receive live inbound calls or receive a toll free number and extension. (no call center access) You will have access to leads to call.

The lowered commission would be \$100-\$300 per sale. Then you would make outbound calls. If you make 3-5 sales that way you can become a licensed sales rep/certified trainer and make \$750, \$1000, or \$1750 per sale.

When you are a licensed sales rep. certified trainer you can use the system and have full access to the tools in the system and have resale rights to resell the system. When you are a sales rep affiliate you can sell the system but you cannot use the system. So those are the 2 basic ways to onboard.

Did you have any questions about the different plans and did you understand everything that I just covered with you.

here is where you need to know about the software so you can answer questions..)(Go over some information about yourself. (1-3 minutes)

Possible Questions—

*Is there a way to become a sales rep and trainer without putting money down?
TW3EZPay.com*

If you have good or bad credit you can go to www.tw3ezpay.com

And there is a guaranteed approval depending on your situation, and you receive the money within a few days

Is there a way to make bulk calls with messaging?

*Yes that is in the trainer program. If you go ZOOM. (Give them the link)
(Learn the website and where to go so you can answer these questions) (Show some back office, call center, etc.)*

(You can go to your website and show them some back office and end with pricing and go through any questions)

(DO NOT SPEND MORE THAN 5 MINUTES ON AFFILIATE QUESTIONS)

Show different packages with pricing and talk about what's included in each:

<https://laurie.terrywilson3.net/tw3-pricing/>

Then we have the Elite package. We have Master Mind for ELITES which is a call with Terry every Wednesday at 9pm EST. where we get to speak

directly with Terry. These are for people who are looking to make \$100,000 per year.

- residual income on all your sales - \$50 per month
- Licensed to sell APS system and earn \$18k commission

There is training on the software packages inside the system. (Go through more system show them)

You are being paid immediately at the point of sale through your own PayPal order merchant processing - we have a company to refer you to for credit card processing

(What does it take to get license for resale?) There is one place to sign up and we have a followup to get you started in there after you sign up.

Questions? Any thoughts off the top of your head?

AT THE END OF THE CALL....To get started

I am sending you the link to pay to get started in your email.

I will email your additional training information after everything goes through.

after this you would need to train for 2 days before you start taking calls

This depends on how fast you want to start making MONEY!(you can answers questions at this point)

(always stay in control with the caller)